

## News

Utilities and Sustainability



## G4S chooses O2 as partner on Department of Energy contract bid

This is another key strategic move by O2 as it continues to grow its presence in the M2M market through partnerships with world class organisations

**June 2011.** – JG4S Utility Services, one of the UK's largest national providers of field metering and data management services announces today it is to partner with O2, to bid for the Department of Energy and Climate Change (DECC) contract to provide data and communication services to the UK Smart Metering Implementation Programme (SMIP).

The successful bidders will provide data management and communications services to the central Data and Communications Company (DCC), which will be responsible for delivering the SMIP. The partnership will see G4S provide their existing Smart metering interoperability solution and business process knowledge, whilst O2 will provide the communications solution enabling national coverage for transmitting meter readings and other data to and from the DCC.

This is another key strategic move by O2 as it continues to grow its presence in the M2M (machine to machine) market through partnerships with world class organisations, and follows another recent announcement that it was providing services to G4S Utility Services, including around 200,000 SIM cards, to connect smart meters across the UK to G4S' data centre.

Kim Challis, Managing Director, G4S Utility Services commented: "We are very pleased that we will be working with our existing partner O2 Telefónica to bid for this exciting opportunity within the Smart Metering market. We have already proven our interoperability solutions and capability within the marketplace. We are able to remotely retrieve data from various types of Smart meters and provide continued Smart services following a change of supplier event, thereby reducing supplier churn risk and maintaining the customer experience. These complementary services we offer will form a core for the Government's requirements and are already in use within the industry today."

Gilli Coston, Head of M2M at O2, said: "Telefónica O2 are delighted to further develop our existing relationship with G4S in Smart Metering. The opportunity for the growth of M2M technology is significant and Telefónica O2 are already managing millions of connected machines globally and in the UK using proven network technology. Partnerships such as this are a critical success factor in creating a thriving M2M community and delivering a great experience for our customers."

### About Telefónica

Telefónica is one of the largest telecommunications companies in the world in terms of market capitalisation. Its activities are centered mainly on the fixed and mobile telephony businesses with broadband as the key tool for the development of both. The company has a significant presence in 25 countries and a customer base that amounts close to 278 million accesses around the world.

Telefónica has a strong presence in Spain, Europe and Latin America, where the company focuses an important part of its growth strategy. Telefónica is a 100% listed company, with more than 1.5 million direct shareholders. Its share capital currently comprises 4.563.996.485 ordinary shares traded on the Spanish Stock Market (Madrid, Barcelona, Bilbao and Valencia) and on those in London, Tokyo, New York, Lima, Buenos Aires and São Paulo.

### **About Jasper Wireless**

Jasper Wireless enables mobile network operators around the world with platform, applications, and design services to serve the emerging machine-to-machine (M2M) and embedded devices markets. Using the company's unique end-to-end solution, network operators and enterprises can scale their deployment of connected devices quickly and profitably. Jasper Wireless operator partners include AT&T, Telefónica, Vimpelcom, KPN, Rogers, Telcel and Telstra. Founded in 2004, Jasper Wireless is a privately held company based in Sunnyvale, Calif., with regional offices in the United Kingdom.

For more information, visit [www.jasperwireless.com](http://www.jasperwireless.com)